

GLOUCESTER COUNTY LEGAL EDUCATION ASSOCIATION

December 13, 2018 CLE/CPE LECTURE

CLE Credits:

NJ 2.4 Substantive
PA 2.0 Substantive

Gloucester County Fire Academy
210 County House Road (off Kings Highway)
Clarksboro, NJ 08020
4:30 p.m. – 6:40 p.m.

Accounting CPE Credits:

NJ 2.0 Tax
PA 2.0 Taxation

NEW JERSEY SUPREME COURT CONTINUING LEGAL EDUCATION BOARD ACCREDITED SERVICE PROVIDER #154
PENNSYLVANIA SUPREME COURT CONTINUING LEGAL EDUCATION BOARD ACCREDITED PROVIDER #3176
CREDITS MAY BE APPLIED UNDER THE NEW YORK APPROVED JURISDICTION POLICY
NEW JERSEY STATE BOARD OF ACCOUNTANCY SPONSOR #20CC00198100
PENNSYLVANIA STATE BOARD OF ACCOUNTANCY SPONSOR #PX177630

Directions to Gloucester County Fire Academy: From Philadelphia (using Walt Whitman or Benjamin Franklin Bridge), follow 295 South (toward Delaware) to exit #18 Rts. 667 & 678 “Clarksboro, Paulsboro, Mt. Royal”. Once on this exit ramp, take the second right Rt. 678 “Mt. Royal – Clarksboro”. At the traffic light at the end of the exit ramp, turn left onto Berkley Rd. (Rt. 678 East). Follow Rt. 678 East for 1⁹/₁₀ mi. to the 3rd traffic light. [The lights are as follows: 1st Lt. entrance to Rt. 295/130 North; 2nd Lt. Rt. 667 Cohawkin Rd.; 3rd Lt. Rt. 551 Kings Hwy.] At the third light, there is a “6 point” intersection; make a soft right turn onto County House Rd. Follow County House Rd. (over R.R. tracks) for ½ mi. to the Fire Academy on left.

If lost, Gloucester County Fire Academy’s phone number is (856) 423-4127. In an emergency, the East Greenwich Police Department’s phone number is (856) 423-4100.

A PRIMER TO VALUING A LAW PRACTICE

MARTIN H. ABO, CPA/ABV/CVA/CFF

Please return this registration form together with your check payable to “GCLEA” no later than **FRIDAY December 7th**

\$35.00 to members of Bar Associations within Vicinage 15

\$55.00 to non-member attorneys

\$35.00 to Accountants

\$15.00 to Paralegals

Price includes CLE credit charges and all handout materials

Starting and ending times for this seminar allow for a ten-minute break. This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 2.4 hours of total NJ CLE *substantive* credits. This program has been approved by the Pennsylvania Continuing Legal Education Board for 2.0 hours of total PA CLE credit in *Substantive Law, Practice and Procedure*. For CPAs, this seminar is presented as an *Overview*; a working background of the legal system is suggested as a prerequisite.

To register, complete this form and mail it with your check (payable to “GCLEA”) to Lynn A. Silverstein at:
GCLEA, P.O. Box 338, Woodbury, NJ 08096

James L. Capobianco, Esq., CPA – President & Founder CLE/CPE Program

Please Print Your Name

Phone Number

CPA or Atty License #

Email Address

The title of this presentation speaks for itself and takes on heightened significance to the professionals who attend. Of course, this seminar is equally applicable to law firm administrators, controllers, accountants and any other consultants in the law firm space and not just lawyers. Regardless, the focus will be on the ethical and industry specific issues peculiar to garnering a law practice’s value – quantifying it – managing it – enhancing it – buying it – selling it – holding on to it. A partner retiring? A partner’s death or disability? An associate buying in? A merger? The seller in a sale? The buyer in a sale? All should so know.

Get it? You need to know how one goes about assessing and even enhancing value and, at the end of the day, so does everyone mentioned above involved in or with a law practice.

In this program, Marty Abo will explore, on a nuts and bolts, practical level, the myths, realities, and pitfalls of assessing a legal practice in the current economic and ethical climate. We will cover what you need to know and, with a handout of solid facts and concepts, provide valuable tools for the attendee’s arsenal of resources to understand and grasp this ever changing arena.